

BEYOND

CONTINUOUS IMPROVEMENT



The biggest source of business improvement failure is poor project implementation

Some Other Consulting Services

We Proud of:

- Business Turnaround
- Supplier Development
- Company Performance Assessment
- Capital Raising
- Due Diligence Studies
- Support to Equity Firms
- B 2 B Partnerships Structuring
- Acquisitions
- Business Development & Modelling



Our Management Consulting Company

BCI (BEE level 2) specialises in Business optimisation, total company performance turnaround and continuous improvement processes through tested methodology, structure, processes and world class benefits tracking and reporting web-based technology.

We provide a proven platform for companies to achieve leadership in industry performance by leveraging higher rates of improvement than competitors in critical aspects of the business. We assist our clients to sustain these improvement rates and leverage them in achieving superior results for shareholders.

Our Consulting Services:

We customise our service offering to suit our clients' business requirement. The consulting services supported by the benefits implementation, tracking and reporting system includes:

Strategy Review and Implementation

- Improved control over company strategy implementation.

Procurement Performance Transformation

- Spend Analysis & Strategic Sourcing.

Value Chain Performance Transformation

- Reduction in operational controllable costs;
- Improved business efficiency; and
- Improved quality and service standards.

Marketing and Sales Performance Transformation

- Increased revenue; and
- Reduced Sales & Marketing costs.

Continuous Improvement Implementation

- Implementation of benefits tracking and reporting system during Performance Transformation to drive long term sustainable improvement in Operations, Procurement, Marketing & Sales and Company Strategy.

Our Consulting Objectives:

- To assist companies in driving a Performance Transformation and continuous improvement process successfully throughout the organisation;
- To apply our experience, methodologies and initiative implementation, tracking and reporting system to reach company targets;
- To transfer knowledge to front line managers;
- To embed a sustainable performance culture; and
- To enable the company to track and report the actual impact on the bottom line with a proper audit trail.

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Sourcing of Professional Consultants/Interim Staff

Finding and retaining resources with the right skills and experience for your organisation can be challenging, especially when you need to **swiftly scale teams up and down** to match business demands.

We offer a unique solution to the resource challenges of our clients and the need for **experienced consulting/technical resources** that can **immediately** make a contribution to their business.

Our unique solution includes:

- sourcing of professional consultants
- labour broking of technical/operational contractors;
- placement of permanent and interim staff;
- competency and skills assessments.

We are proud of our business principles and we embrace the following core values:

- We put the current and future needs of customer at the heart of everything we do.
- We are committed to high standards of integrity and fairness in all dealings.
- Trust – Relationship – Professionalism applies to our interaction with clients as well as our resources.
- We strive to get better, smarter and more innovative and excel always.
- We acknowledge ownership and accountability for our actions.

Placement of Permanent and Interim Staff:

Our company addresses key leadership needs of major clients: the appointment, evaluation and development of world class, globally competitive executive talent.

Identifying and selecting high calibre candidates

- Executive placements
- Interim executive/manager placements



Specialist Positions

- Executive and General Management
- Engineering and Technical Professionals
- General Operations
- Supply Chain/Logistic
- Accounts and Financial
- Human Resources
- Marketing and Sales
- IT Specialists
- Support Staff

Contact us:

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